## STEP-BY-STEP:

# HOW TO FIND SWOT AND FIVE FORCES ANALYSES USING HOOVERS, THOMSON ONE INVESTEXT, AND IBISWORLD

Use this document to retrieve SWOT or Five Forces analyses for specific companies using the following databases:

| HOOVERS               | . 2 |
|-----------------------|-----|
| THOMSON ONE INVESTEXT | . 4 |
| IBISWORLD             | . 8 |



# STEP-BY-STEP: HOW TO FIND SWOT AND FIVE FORCES ANALYSES USING HOOVERS, THOMSON ONE INVESTEXT AND IBISWORLD

#### **HOOVERS**

Hoovers is a database that generates industry reports and provides you with specific industry information that can help you create a SWOT or Five Forces analysis for your business assignments.

| YORK                       | FUTU                      | JRE STUDENTS CURRENT S   | TUDENTS ALUMNI | k FRIENDS Sea  | Quick Links |
|----------------------------|---------------------------|--------------------------|----------------|----------------|-------------|
| York University Lib        | raries                    |                          |                |                |             |
| Libraries Home Collections | Research & Learn Ask & Se | ervices Library Branches | About Us       |                |             |
|                            |                           |                          |                |                |             |
| Library Resources eReso    | ources Research Guides    | Course Reserves          |                | English French | (Français)  |

2 Click Click to access this resource.

| Q A | dvanced Search    |                                                                                                                                                     |
|-----|-------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|
| Res | ults 1 - 20 of 67 | 6                                                                                                                                                   |
| 1.  | HOOVER'S .        | Hoover's [electronic resource]<br>[Austin, Tex.] : Hoover's, Inc.<br>EBook, Book, Online, Computer Resource<br>Online Click to access this resource |
|     |                   |                                                                                                                                                     |

3 Select Industries from the All Categories dropdown menu.

| <u>HOOVERS</u>                                      | All Categories |                                                                 | 1     | Build / | A List                    | Optimizer                        |        |
|-----------------------------------------------------|----------------|-----------------------------------------------------------------|-------|---------|---------------------------|----------------------------------|--------|
|                                                     | All Categories |                                                                 |       |         |                           |                                  |        |
|                                                     | Companies      | <br>                                                            |       |         |                           |                                  |        |
| BROWSE HOOVER                                       | People         | BUSINESS INSIGHT FROM                                           | A D&B |         | HELP US IN                | IPROVE                           |        |
| Position yourself trusted advisor.                  | Industries     | Bizmology Retweeted                                             |       |         | What infor<br>right prosp | mation helps you targe<br>pects? | et the |
| <ul><li>Know an Ind</li><li>Identify Pain</li></ul> |                | We make high-quality business<br>Get #masterdata you can trust. |       | ality.  |                           |                                  |        |
| Prepare for a                                       | a Call         |                                                                 | A C   | Sin     |                           |                                  |        |

**4** Type in the name of the industry you are researching (i.e. Beverage) and click the end of the search bar or hit Enter/Return to start your search.



**5** Select the **industry (Nonalcoholic Beverage Manufacturing)** from the results page.



6 Under Industry Index, review Trends & Opportunities, Executive Insight, Business Challenges, and Call Preparation Questions. These sections provide useful information to help you develop a SWOT or Five Forces analysis for an industry.

| Nonalcoholic Bev                                                 | erage Man        | ufactu                  | ring                               | View All Industries       |
|------------------------------------------------------------------|------------------|-------------------------|------------------------------------|---------------------------|
| Industry Index                                                   |                  |                         |                                    | Tools                     |
| Overview                                                         | Financials       |                         | Quarterly Industry Updates         | Print Preview             |
| Description                                                      | Trends & Opport  | unities                 | Executive Insight                  | 📄 Print Report            |
| Associated Industry Codes                                        | News & Social    |                         | Business Challenges                | 🏷 Receive Industry Alerts |
| Companies List                                                   | Call Preparation | Questions               | Glossary of Acronyms               |                           |
| INDUSTRY DESCRIPTION                                             | 2                | ASSOCIA                 | TED INDUSTRY CODES                 | 3                         |
| Companies in this industry pro-<br>and noncarbonated soft drinks |                  | NAICS Cod<br>311920: Co | les<br>offee and Tea Manufacturing |                           |

# STEP-BY-STEP: HOW TO FIND SWOT AND FIVE FORCES ANALYSES USING HOOVERS, THOMSON ONE INVESTEXT AND IBISWORLD

### **THOMSON ONE INVESTEXT**

Thomson One Investext provides access to analyst reports, forecasts and industry case studies covering over 11,000 companies in more than 50 industries. Use it to locate SWOT analyses for both companies and industries. You can only access Thomson One Investext with **Internet Explorer**.

1 Open Internet Explorer and start at the York University Libraries <u>homepage</u>. Enter **Thomson One Investext** in the search bar, and click **Find**.

| YORK                                        | FUTURE STUDENTS CURRENT STUDE      | NTS ALUMNI & FRIENDS | Quick Links +<br>Search yorku.ca |
|---------------------------------------------|------------------------------------|----------------------|----------------------------------|
| York University Libraries                   |                                    |                      |                                  |
| Libraries Home Collections Research & Learn | Ask & Services Library Branches Ab | out Us               |                                  |
| Library Resources eResources Research       | Guides Course Reserves             |                      | lish French (Français)           |

**7** Click **Click to access this resource**.

| Q A | dvanced Search   |                                               |
|-----|------------------|-----------------------------------------------|
| Res | sults 1 - 1 of 1 |                                               |
| 1.  | THOMSON ONE:     | Thomson one : Investext [electronic resource] |
|     | INVESTEXT .      | Foster City : Information Access Co., 1996-   |
|     |                  | Journal/Magazine, Online                      |
|     |                  | Online Click to access this resource          |
|     |                  |                                               |

3 Hover over **Screening & Analysis** and click **Research**. This will take you to the Advanced Research page.

| Thomson ONE                                                                               | 🔊 ِ 📀                  | Market Vie      | ws Company View | Screening & Analysis | Tools & Tips       |
|-------------------------------------------------------------------------------------------|------------------------|-----------------|-----------------|----------------------|--------------------|
| News •         Deal Activity •         Corporate Events           Symbol/Name •         • | Economics      Go Mark | Benchmark Bonds | ×               | Research )           | Research<br>Search |
| REUTERS TOP NEW                                                                           | /S                     |                 |                 | Individuals )        |                    |
| News Feedback                                                                             | ront P                 | age             |                 |                      |                    |

Under **Search Options**, change the **Date** range to the last 2 years or the last 5 years.

| Search                                 |                       |            |                     |
|----------------------------------------|-----------------------|------------|---------------------|
| Search Options                         | er, CUSIP, ISIN, SEDO | L)         |                     |
|                                        |                       |            | Initiating Coverage |
| Asset Class                            | Date                  |            |                     |
| <ul> <li>All O Fixed Income</li> </ul> | Last 2 Year           | • 02/14/15 | to 02/13/17         |

5 On the same page, add your keywords in the **More Options** section. In the **Enter keyword(s) Search Tips** section, use the dropdown menu to select Table of Contents. Then type in **SWOT**. Select **And**, and type in **Beverage**.

| More Options                                         |                   |                |
|------------------------------------------------------|-------------------|----------------|
| Enter Keyword(s) Search Tips Table of Contents  SWOT | And V             | / Page(s)<br>✓ |
| Title V Beverage                                     | - Add Keyword - 🗸 |                |

6 Under **Report Type**, select **Industry** and deselect Company, Geographic and Investing/Economic.

| Industry    |  | Geography |
|-------------|--|-----------|
| NAIC V      |  |           |
| Contributor |  | Analyst   |

7 Once you have put all your needed filters in, click **Search** to generate your results.

|                                           | Initiating Coverage                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|-------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Asset Class                               | Date         Image: Come         Come |
| More Options                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Enter Keyword(s) See<br>Table of Contents |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                           | Company V Industry Geographic Investing/Economic                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Industry NAIC                             | Geography                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|                                           | Analyst Exclude                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Contributor                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                           | n-Broker Research.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |

8 Select the reports you would like to view and click **View**.

|   | Search R | Search Results 1-11 of 11 Items/page 50 V |             |                                                                                                    |  |          |       |              |                               |  |
|---|----------|-------------------------------------------|-------------|----------------------------------------------------------------------------------------------------|--|----------|-------|--------------|-------------------------------|--|
|   | v Vie    | ew                                        | Sor         | t by Keyword Relevance                                                                             |  |          |       |              |                               |  |
| ľ | Пр       | PV                                        | тос         | Title                                                                                              |  | Date +   | Pages | Price        | Contributor                   |  |
|   |          |                                           | i<br>t      | ALCOHOLIC BEVERAGES : BAIJIU: KEEP OUT THE COLD<br>Alcoholic Beverages : Baijiu: Keep out the cold |  | 09/19/16 | 30    | Subscription | DEUTSCHE BANK RESEARCH        |  |
| ľ |          |                                           | N AL        | BEVERAGES-SSA BEER INDUSTRY-05/25/2016<br>BEVERAGES-SSA Beer Industry-05/25/2016                   |  | 05/25/16 | 61    | Subscription | STERLING CAPITAL LIMITED      |  |
|   |          |                                           | H<br>A<br>L | MONSTER BEVERAGE CORPORATION                                                                       |  | 01/05/16 | 40    | Subscription | MARKETLINE - COMPANY RESEARCH |  |

**9** A pop-up window will open. **Select All Reports** and click **View**.

|      |    | t Al Ingesta                                                       | FAGEN   BACHLI HERP (           |                |            |          |
|------|----|--------------------------------------------------------------------|---------------------------------|----------------|------------|----------|
| 4    |    | and a                                                              | NAME OF BRIDE                   | CONTRACTOR NO. |            | distant. |
| 1.44 |    | 09/19/10<br>9506                                                   | Gilable Pages<br>Bejert A       | 34             | Page Plant | Sabacrap |
| -    | -  | 3304                                                               | 1002010                         | 100 L300 400   | P-SQR5     |          |
| (8)  | -  |                                                                    |                                 |                |            |          |
| ŀ    | 10 | itscionare<br>Nege 2<br>Involtment surreisa<br>Inst growth outlook | ly:<br>Lin a difficult consumer |                |            |          |

10

A **PDF** document should open with all your selected reports. Use the Table of Contents or CTRL+F/ #+F to do a keyword search using the word **SWOT**. If a PDF does not open, consult <u>our Internet Explorer</u> <u>configuration guide</u>.



## STEP-BY-STEP: HOW TO FIND SWOT AND FIVE FORCES ANALYSES USING HOOVERS, THOMSON ONE INVESTEXT AND IBISWORLD

#### **IBISWORLD**

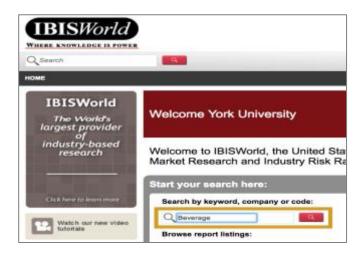
IBISWorld is a database that generates both national and global industry reports. Use it to gather the information you need to create a SWOT and/or Five Forces analysis for a specific industry for your business assignments.

|                            | FUTURE ST                       | UDENTS CURRENT STU | DENTS ALUMNI & FRIE | NDS Search yorku.ca       |
|----------------------------|---------------------------------|--------------------|---------------------|---------------------------|
| York University Lib        | raries                          |                    |                     |                           |
| Libraries Home Collections | Research & Learn Ask & Services | Library Branches   | About Us            |                           |
| Library Resources eReso    |                                 | ourse Reserves     | About os            | English French (Français) |

2 Click Click to access this resource.

| Results 1 - 4 of 4 |                                                                                                                                 |
|--------------------|---------------------------------------------------------------------------------------------------------------------------------|
| 1. IBISWORLD       | IBISWorld [electronic resource]<br>New York : IBISWorld.<br>Computer Resource, Online<br>Critical Click to access this resource |

3 On the landing page of IBISWorld, type an **industry keyword** into the search field (i.e. Beverage).



4 IBISWorld groups its reports by location: US, Canada, China, and Global and only lists the first 5 reports under each section. Select the **industry** for your topic from the list (i.e. Distilleries in Canada). To see more reports, click the **More Results** link in each section.



**5** There are 2 ways to look at the report. You can click **PDF** to download all the information into one PDF document.



6 Alternatively, you can hover over the tabs to see what is covered under **each section** (i.e. Products & Markets) and extract the information you need for your SWOT and/or Five Forces analysis.



7 Several sections can help you create a well-informed SWOT and/or Five Forces analysis: Key External Drivers & Current Performance under Industry Performance, all of the sections under Industry Outlook, Demand Determinants under Products & Markets, all of the sections under Competitive Landscape, and all of the sections under Operating Conditions.

| HOME > INDUSTRY MARKET RESEARCH > CANADA INDUSTRY REPORTS (NAICS) > DISTILLERIES IN CANADA |                         |                         |                                     |                          |  |                         |                |  |  |
|--------------------------------------------------------------------------------------------|-------------------------|-------------------------|-------------------------------------|--------------------------|--|-------------------------|----------------|--|--|
|                                                                                            |                         |                         |                                     |                          |  |                         |                |  |  |
| About this Industry                                                                        | Industry et a<br>Glance | Industry<br>Performance | Industry Outlook Products & Markets | Competitive<br>Landscape |  | Operating<br>Conditions | Key Statistics |  |  |
| IBISWorld Indust                                                                           |                         |                         |                                     |                          |  |                         |                |  |  |
| Distil                                                                                     | Distilleries in Canada  |                         |                                     |                          |  |                         |                |  |  |

8 IBISWorld also includes **short explainer videos** for each section of a report. They are useful resources that can help you better understand the information included in the reports.



You can also find a SWOT or Five Forces analysis using BMI Research and MarketLine. Each database will generate different but overlapping data. For more information, see the video on how to *Find an Industry SWOT and/or Five Forces Analysis with BMI Research & MarketLine* in the BRYT (Business Research at York Toolkit) section of York University's Library website.